



General Aviation Airplane Shipment Report

General Aviation Manufacturers Association

1400 K Street NW, Suite 801

Washington, DC 20005

2012 First Quarter

Airplane Shipments^{1, 2, 6} by Type - Manufactured Worldwide

	QI	QII	QIII	QIV	Year-To-Date
Single-Engine Piston	167	0	0	0	167
Multi-Engine Piston	17	0	0	0	17
Total Piston	184	0	0	0	184
Turboprops	63	0	0	0	63
Business Jets	122	0	0	0	122
Total Turbine	185	0	0	0	185
Grand Total	369	0	0	0	369
Grand Total Airplane Billings	\$3,387,772,382	\$0	\$0	\$0	\$3,387,772,382

Airplane Shipments^{1, 2, 6} by Type - Manufactured in United States³

Type	QI	QII	QIII	QIV	Year-To-Date
Single-Engine Piston	133	0	0	0	133
Multi-Engine Piston	9	0	0	0	9
Total Piston	142	0	0	0	142
Turboprops	50	0	0	0	50
Business Jets	66	0	0	0	66
Total Turbine	116	0	0	0	116
Grand Total	258	0	0	0	258

Airplane Shipments^{1, 2, 6} by Geographic Region of Origin

	QI	QII	QIII	QIV	Year-To-Date
North America	282	0	0	0	282
South America	13	0	0	0	13
Europe	63	0	0	0	63
Rest of World	57	0	0	0	57
Grand Total	415	0	0	0	415

Airplane Shipments^{1, 2, 6} by Type: Manufactured Worldwide

Make and Model	QI	QII	QIII	QIV	YTD
Airbus					
ACJ318 Elite	0				0
ACJ319	2				2
ACJ320 Prestige	0				0
Total Units	2	0	0	0	2
Total Billings	\$166,000,000	\$0	\$0	\$0	\$166,000,000
Air Tractor⁸					
AT-402A	1				1
AT-402B	5				5
AT-502B	22				22
AT-504	2				2
AT-602	4				4
AT-802	4				4
AT-802A	8				8
Total Units	46	0	0	0	46
Total Billings	\$21,096,676	\$0	\$0	\$0	\$21,096,676
American Champion Aircraft					
Adventurer 7GCAA	0				0
Aurora 7ECA	0				0
Champ 7EC	0				0
Super Decathalon 8KCAB	2				2
Citabria Explorer 7GCBC	1				1
Scout 8GCBC	2				2
Total Units	5	0	0	0	5
Total Billings	\$778,500	\$0	\$0	\$0	\$778,500
Boeing Business Jets⁷					
BBJ	0				0
BBJ 2	1				1
BBJ 3	0				0
Total Units	1	0	0	0	1
Total Billings	\$63,000,000	\$0	\$0	\$0	\$63,000,000
Bombardier					
Learjet 40XR / 45XR	2				2
Learjet 60XR	3				3
Challenger 300	11				11
Challenger 605	8				8
Global 5000 / 6000	4				4
CL850 / 870 / 890	1				1
Total Units	29	0	0	0	29
Total Billings	\$818,500,000	\$0	\$0	\$0	\$818,500,000
Cessna Aircraft Company⁶					
162 Skycatcher	5				5
172R Skyhawk	14				14
172S Skyhawk SP	11				11
182T Skylane	9				9
T182T Turbo Skylane	8				8
206H Stationair	4				4
T206H Turbo Stationair	3				3
350 Corvalis	1				1
400 Corvalis TT	0				0
208 Caravan 675	4				4
208B Grand Caravan	12				12
510 Citation Mustang	7				7
525A Citation CJ2+	5				5
525B Citation CJ3	6				6
525C Citation CJ4	10				10
560 Citation Encore+	0				0
560 Citation XLS+	3				3
680 Citation Sovereign	4				4
750 Citation X	2				2
Total Units	108	0	0	0	108
Total Billings	\$360,911,427	\$0	\$0	\$0	\$360,911,427

Airplane Shipments^{1, 2, 6} by Type: Manufactured Worldwide

Make and Model	QI	QII	QIII	QIV	YTD
Cirrus Aircraft					
Cirrus SR20	19				19
Cirrus SR22	13				13
Cirrus SR22T	<u>13</u>				<u>13</u>
Total Units	45	0	0	0	45
Total Billings	\$23,068,699	\$0	\$0	\$0	\$23,068,699
Dassault Falcon Jet⁵					
Falcon 900LX	2				2
Falcon 2000LX	4				4
Falcon 7X	<u>9</u>				<u>9</u>
Total Units	15	0	0	0	15
Total Billings	\$664,100,000	\$0	\$0	\$0	\$664,100,000
Diamond Aircraft⁶					
HK-36	0				0
DV20	1				1
DA20-C1	6				6
DA40 (All)	21				21
DA42 (All)	<u>8</u>				<u>8</u>
Total Units	36	0	0	0	36
Total Billings	\$13,057,380	\$0	\$0	\$0	\$13,057,380
Embraer⁵					
Phenom 100	4				4
Phenom 300	8				8
Legacy 650	1				1
Lineage 1000 / E190 Head of State	0				0
Shuttles (ERJs and E-Jets)	<u>0</u>				<u>0</u>
Total Units	13	0	0	0	13
Total Billings	\$112,485,000	\$0	\$0	\$0	\$112,485,000
GippsAero Pty Ltd.⁵					
GA8 Airvan	<u>6</u>				<u>6</u>
Total Units	6	0	0	0	6
Total Billings	n/a	n/a	n/a	n/a	n/a
Gulfstream Aerospace Corp.^{5, 9}					
Gulfstream 150 / 200	2				2
Gulfstream 350 / 450 / 500 / 550	<u>17</u>				<u>17</u>
Total Units	19	0	0	0	19
Total Billings	\$860,875,000	\$0	\$0	\$0	\$860,875,000
Hawker Beechcraft Corp.⁵					
Beechcraft Bonanza G36	4				4
Beechcraft Baron G58	3				3
Beechcraft King Air C90GTx	10				10
Beechcraft King Air 250	2				2
Beechcraft King Air 350i	6				6
Beechcraft Premier IA	0				0
Hawker 900XP	3				3
Hawker 4000	<u>3</u>				<u>3</u>
Total Units	31	0	0	0	31
Total Billings	\$218,361,100	\$0	\$0	\$0	\$218,361,100
Liberty Aerospace					
XL2	n/a				0
Total Units	0	0	0	0	0
Total Billings	\$0	\$0	\$0	\$0	\$0

Airplane Shipments^{1, 2, 6} by Type: Manufactured Worldwide

Make and Model	QI	QII	QIII	QIV	YTD
Maule Air, Inc.					
MXT-7-180	2				2
M-7-235C	1				1
M-7-260C	<u>1</u>				<u>1</u>
Total Units	4	0	0	0	4
Total Billings	\$760,830	\$0	\$0	\$0	\$760,830
Mooney Aircraft					
M20R Ovation	0				0
M20TN Acclaim	<u>0</u>				<u>0</u>
Total Units	0	0	0	0	0
Total Billings	\$0	\$0	\$0	\$0	\$0
Pacific Aerospace Ltd					
PAC 750XL	<u>3</u>				<u>3</u>
Total Units	3	0	0	0	3
Total Billings	\$5,332,446	\$0	\$0	\$0	\$5,332,446
Piaggio Aero					
P.180 Avanti II	<u>0</u>				<u>0</u>
Total Units	0	0	0	0	0
Total Billings	\$0	\$0	\$0	\$0	\$0
Pilatus					
PC-6	0				0
PC-12	<u>5</u>				<u>5</u>
Total Units	5	0	0	0	5
Total Billings	\$22,325,000	\$0	\$0	\$0	\$22,325,000
Piper Aircraft, Inc					
PA-28-161 Warrior III	8				8
PA-28-181 Archer III	2				2
PA-28R-201 Arrow	1				1
PA-34-220T Seneca V	4				4
PA-44-180 Seminole	2				2
PA-46-350P Malibu Mirage	12				12
PA-46R-350T Matrix	2				2
PA-46-500TP Meridian	<u>6</u>				<u>6</u>
Total Units	37	0	0	0	37
Total Billings	\$31,578,203	\$0	\$0	\$0	\$31,578,203
Quest Aircraft Company					
Kodiak 100	<u>2</u>				<u>2</u>
Total Units	2	0	0	0	2
Total Billings	\$3,340,000	\$0	\$0	\$0	\$3,340,000
SOCATA					
TBM 850	<u>5</u>				<u>5</u>
Total Units	5	0	0	0	5
Total Billings	\$17,200,000	\$0	\$0	\$0	\$17,200,000
Thrush Aircraft, Inc.⁸					
S2R-T34	7				7
S2RHG-T65	0				0
S2R-T660	0				0
S2R-G10	1				1
S2R-H80	<u>0</u>				<u>0</u>
Total Units	8	0	0	0	8
Total Billings	\$6,098,797	\$0	\$0	\$0	\$6,098,797
Grand Total Civil Shipments⁶	374	0	0	0	374
Grand Total Airplane Billings	\$3,387,772,382	\$0	\$0	\$0	\$3,387,772,382

Military Airplane Shipments⁴

Make and Model	QI	QII	QIII	QIV	Year-To-Date
Air Tractor					
AT-802U	2				2
Total Units	2	0	0	0	2
Hawker Beechcraft Corp.					
T-6A	11				11
Beechcraft King Air C90	0				0
Beechcraft King Air B200	0				0
Beechcraft King Air 350	1				1
Total Units	12	0	0	0	12
Grand Total Military Shipments	14	0	0	0	14

Notes:

1. A shipment occurs when a general aviation airplane is shipped from its production facility to a customer located anywhere in the world.
2. Shipments may include deliveries to a fractional operator owned by the company or to an aircraft dealer.
3. An airplane is considered to be manufactured in the United States when produced under an FAA production certificate.
4. Military airplane shipments are not included in shipment table totals.
5. Company billings are not reported. Where available, GAMA estimates total billings using public information including B&CA Purchase Planning Handbook 2011.
6. Cessna Aircraft Company C162 SkyCatcher (SLSA) and Diamond Aircraft HK36 Motor Glider models are included in civil make-model shipment total, but not summary tables. This change is intended to properly capture all deliveries by the companies listed while maintaining a consistent baseline of shipments from previous years' reports.
7. Boeing also delivered one B747-8VIP during Q1.
8. Air Tractor and Thrush Aircraft are new to the report starting first quarter 2012. Thrush data has been added to the 2012 report summary table as well as the 2011 report. Air Tractor data is listed in the report, but not included in the summary table to allow for a comparison with the 2011 report which does not include Air Tractor data.
9. Gulfstream deliveries will be recognized at the time of completion ("outfitted") starting 2012 to better align with shipment recognition with other OEMs. The 2011 report has been updated and prior years data will be amended.