

General Aviation Airplane Shipment Report

General Aviation Manufacturers Association 1400 K Street NW, Suite 801 Washington, DC 20005

2011 First Quarter

Airplane Shipments^{1, 2, 6} by Type - Manufactured Worldwide

	QI	QII	QIII	QIV	Year-To-Date
Single-Engine Piston	160	0	0	0	160
Multi-Engine Piston	<u>28</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>28</u>
Total Piston	188	0	0	0	188
Turboprops	56	0	0	0	56
Business Jets	<u>128</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>128</u>
Total Turbine	184	0	0	0	184
Grand Total	372	0	0	0	372
Grand Total Airplane Billings	\$3,726,813,856	\$0	\$0	\$0	\$3,726,813,856

Airplane Shipments^{1, 2, 6} by Type - Manufactured in United States³

Туре	QI	QII	QIII	QIV	Year-To-Date
Single-Engine Piston	140	0	0	0	140
Multi-Engine Piston	9	<u>0</u>	<u>0</u>	<u>0</u>	<u>9</u>
Total Piston	149	0	0	0	149
Turboprops	39	0	0	0	39
Business Jets	<u>75</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>75</u>
Total Turbine	114	0	0	0	114
Grand Total	263	0	0	0	263

Airplane Shipments^{1, 2, 6} by Geographic Region of Origin

	QI	QII	QIII	QIV	Year-To-Date
North America	292	0	0	0	292
South America	8	0	0	0	8
Europe	63	0	0	0	63
Rest of World	9	0	0	0	9
Grand Total	372	0	0	0	372

Airplane Shipments^{1, 2, 6} by Type: Manufactured Worldwide

Make and Model	Ql	QII	QIII	QIV	YTD
Airbus ⁷			-4		
A318 Elite	0				0
	0				0
ACJ	3				3
A320 Prestige	<u>0</u>				<u>0</u>
Total Units	3	0	0	0	3
Total Billings	\$240,000,000	\$0	\$0	\$0	\$240,000,000
American Champion Aircraft					
Adventurer 7GCAA	0				0
Aurora 7ECA	0				0
Champ 7EC	2				2
Super Decathalon 8KCAB	2				2
Citabria Explorer 7GCBC	3				3
Scout 8GCBC	6				6
Total Units	13	0	0	0	<u>6</u> 13
Total Billings	\$1,899,700	\$0	\$0	\$0	\$1,899,700
Boeing Business Jets ⁸				·	
BBJ	0				0
BBJ 2	0				0
BBJ 3	0				0
Total Units		_	_		<u>0</u> 0
	0	0	0	0	
Total Billings	\$0	\$0	\$0	\$0	\$0
Bombardier ⁷					
Learjet 40XR / 45XR	10				10
Learjet 60XR	3				3
Challenger 300	9				9
Challenger 605	9				9
Global 5000 / Express XRS	10				10
CL850 / 870 / 890	<u>1</u>				<u>1</u>
Total Units	42	0	0	0	42
Total Billings	\$1,252,200,000	\$0	\$0	\$0	\$1,252,200,000
Cessna Aircraft Company 6					
162 Skycatcher	19				19
172R Skyhawk	9				9
172S Skyhawk SP	9				9
182T Skylane	10				10
T182T Turbo Skylane	3				
206H Stationair	2				3 2 9
T206H Turbo Stationair	9				9
350 Corvalis	0				0
400 Corvalis TT	0				0
208 Caravan 675	2				0
208B Grand Caravan	3 11				3 11
510 Citation Mustang	11				11
525 Citation CJ1+	0				0
525 Citation CJ1+ 525A Citation CJ2+	0				
	3				2
525B Citation CJ3 525C Citation CJ4	3 8				2 3 8
	8				
560 Citation Encore+	0				0
560 Citation XLS+	4				4
680 Citation Sovereign	2				2
750 Citation X	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				1 1
Total Units	106	0	0	0	106
Total Billings	\$275,979,686	\$0	\$0	\$0	\$275,979,686
Cirrus Aircraft					
Cirrus SR20	4				4
Cirrus SR22	35				35
Cirrus SR22T	<u>22</u>				<u>22</u>
Total Units	61	0	0	0	61
Total Billings	\$36,882,532	\$0	\$0	\$0	\$36,882,532
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Airplane Shipments^{1, 2, 6} by Type: Manufactured Worldwide

Make and Model	QI	QII	QIII	QIV	YTD
Dassault Falcon Jet ⁵	٠	4		4.1	5
Falcon 900DX	0				0
Falcon 900LX	1				1
Falcon 900EX EASy	1				1
	0				0
Falcon 2000LX	2				2
Falcon 7X	<u>6</u>		_		<u>6</u>
Total Units	9	0	0	0	9
Total Billings	\$407,200,000	\$0	\$0	\$0	\$407,200,000
Diamond Aircraft ⁶					
HK-36	0				0
DV20	1				1
DA20-C1	7				7
DA40 (All)	10				10
DA42 (All)	<u>19</u>				<u>19</u>
Total Units	37	0	0	0	37
Total Billings	\$15,760,960	\$0	\$0	\$0	\$15,760,960
Embraer ⁵					
Phenom 100	2				2
Phenom 300	4				4
Legacy 600 / 650	2				2
Lineage 1000 / E190 Head of State	0				0
Shuttles (ERJs and E-Jets)	٥				0
Total Units	<u></u>	0	0	0	<u>∨</u> 8
Total Billings	\$99,510,000	\$0	\$0	\$0	\$99,510,000
GippsAero Pty Ltd. ⁵	400,010,000	40	+	40	400,010,000
GA8 Airvan	2				2
		•	_	0	<u>∠</u>
Total Units	2	0	0	0	2
Total Billings	n/a	n/a	n/a	n/a	n/a
Gulfstream Aerospace Corp. 5					
Gulfstream 150 / 200	4				4
Gulfstream 350 / 450 / 500 / 550	<u>20</u>				<u>20</u>
Total Units	24	0	0	0	24
Total Billings	\$1,045,060,000	\$0	\$0	\$0	\$1,045,060,000
Hawker Beechcraft Corp. 5					
Beechcraft Bonanza G36	5				5
Beechcraft Baron G58	5				5
Beechcraft King Air C90GT	7				7
Beechcraft King Air B200	5				5
Beechcraft King Air 350	4				4
Beechcraft Premier IA	2				2
Hawker 400XP	l				1
Hawker 750	2				2
Hawker 800XP	1				1
Hawker 850XP	اً ا				'n
Hawker 900XP	2				2
Hawker 4000	3				3
Total Units	37	0	0	0	37
Total Billings	\$258,334,100	\$0	\$0	\$0	
	+200,004,100	ΨΟ	40	40	ψ <u></u> 200,00π,100
Liberty Aerospace XL2	2				2
∧∟∠ Total Units	3	0	0	0	<u>3</u>
Total Billings	\$668,000	\$0			\$668,000
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Maule Air, Inc.					4
MX-7-180C		_	_		<u>1</u>
Total Units	1	0	0	0	1
Total Billings	\$134,175	\$0	\$0	\$0	\$134,175

Airplane Shipments^{1, 2, 6} by Type: Manufactured Worldwide

Make and Model	QI	QII	QIII	QIV	YTD
Mooney Aircraft					
M20R Ovation	0				0
M20TN Acclaim	0				0
Total Units	0	0	0	0	0
Total Billings	\$0	\$0	\$0	\$0	\$0
Pacific Aerospace Ltd					
PAC 750XL	3				3
Total Units	3	0	0	0	3
Total Billings	\$5,680,000	\$0	\$0	\$0	\$5,680,000
Piaggio Aero					
P.180 Avanti II	1				1
Total Units	1	0	0	0	1
Total Billings	\$7,195,000	\$0	\$0	\$0	\$7,195,000
Pilatus					
PC-12	8	0	0	0	8
Total Units	8	<u>0</u> 0	<u>0</u> 0	<u>0</u> 0	8
Total Billings	\$35,000,000	\$0	\$0	\$0	\$35,000,000
Piper Aircraft, Inc					
PA-28-161 Warrior III	4				4
PA-28-181 Archer III	0				0
PA-28R-201 Arrow	0				0
PA-32R-301T Saratoga II TC	0				0
PA-34-220T Seneca V	4				4
PA-44-180 Seminole	0				0
PA-46-350P Malibu Mirage	8				8
PA-46R-350T Matrix	3				3
PA-46-500TP Meridian	<u>7</u>				<u>7</u>
Total Units	26	0	0	0	26
Total Billings	\$26,159,703	\$0	\$0	\$0	\$26,159,703
Quest Aircraft Company					
Kodiak 100	<u>2</u>				<u>2</u>
Total Units	2	0	0	0	2
Total Billings	\$2,590,000	\$0	\$0	\$0	\$2,590,000
SOCATA					
TBM 850	<u>5</u>				<u>5</u>
Total Units	5	0	0	0	5
Total Billings	\$16,560,000	\$0	\$0	\$0	\$16,560,000
Grand Total Civil Shipments ⁶	391	0	0	0	391
Grand Total Airplane Billings	\$3,726,813,856	\$0	\$0	\$0	\$3,726,813,856

Military Airplane Shipments⁴

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QI	QII	QIII	QIV	Year-To-Date			
21				21			
0				0			
3				3			
5				5			
29	0	0	0	29			
29	0	0	0	29			
	21 0 3 <u>5</u> 29	21 0 3 <u>5</u> 29 0	21 0 3 <u>5</u> 29 0 0	21 0 3 5 29 0 0 0			

Notes

- 1. A shipment occurs when a general aviation airplane is shipped from its production facility to a customer located anywhere in the world.
- 2. Shipments may include deliveries to a fractional operator owned by the company or to an aircraft dealer.
- 3. An airplane is considered to be manufactured in the United States when produced under an FAA production certificate.
- 4. Military airplane shipments are not included in shipment table totals.
- 5. Company billings are not reported. Where available, GAMA estimates total billings using public information including B&CA Purchase Planning Handbook 2011.
- 6. Cessna Aircraft Company C162 SkyCatcher (SLSA) and Diamond Aircraft HK36 Motor Glider models are included in civil make-model shipment total, but not summary tables. This change is intended to properly capture all deliveries by the companies listed while maintaining a consistent baseline of shipments from previous years' reports.
- $7.\ Bombardier\ shipments\ reflect\ the\ adoption\ of\ International\ Financial\ Reporting\ Standards\ (IFRS)\ starting\ first\ quarter\ 2011.$