



General Aviation Airplane Shipment Report

General Aviation Manufacturers Association

1400 K Street NW, Suite 801

Washington, DC 20005

2011 Year-End

Airplane Shipments^{1, 2, 6} by Type - Manufactured Worldwide

	QI	QII	QIII	QIV	Year-To-Date
Single-Engine Piston	160	164	157	258	739
Multi-Engine Piston	28	35	33	25	121
Total Piston	188	199	190	283	860
Turboprops	56	87	80	95	324
Business Jets	128	133	166	254	681
Total Turbine	184	220	246	349	1,005
Grand Total	372	419	436	632	1,865
Grand Total Airplane Billings	\$3,698,199,616	\$3,580,213,935	\$4,804,617,635	\$7,001,093,867	\$19,097,272,054

Airplane Shipments^{1, 2, 6} by Type - Manufactured in United States³

Type	QI	QII	QIII	QIV	Year-To-Date
Single-Engine Piston	140	133	128	216	617
Multi-Engine Piston	9	14	16	12	51
Total Piston	149	147	144	228	668
Turboprops	39	58	50	46	193
Business Jets	76	75	86	117	354
Total Turbine	115	133	136	163	547
Grand Total	264	280	280	391	1,215

Airplane Shipments^{1, 2, 6} by Geographic Region of Origin

	QI	QII	QIII	QIV	Year-To-Date
North America	293	301	319	442	1,355
South America	8	23	18	49	98
Europe	62	85	90	132	375
Rest of World	9	10	9	9	37
Grand Total	372	419	436	632	1,865

Airplane Shipments^{1, 2, 6} by Delivery Region

	North America	Europe	Asia Pacific	Latin America	Middle East & Africa
Piston Engine	58.5%	12.6%	15.9%	8.5%	4.6%
Turboprops	58.4%	12.3%	14.5%	11.9%	3.0%
Business Jets	50.3%	19.5%	13.5%	9.7%	7.1%
Total Shipments in Region	55.7%	14.9%	14.9%	9.4%	5.2%

Airplane Shipments^{1, 2, 6} by Type: Manufactured Worldwide

Make and Model	QI	QII	QIII	QIV	YTD
Airbus⁸					
ACJ318 Elite	0	0	0	2	2
ACJ319	2	1	1	2	6
ACJ320 Prestige	0	0	1	0	1
Total Units	2	1	2	4	9
Total Billings	\$160,000,000	\$80,000,000	\$165,000,000	\$290,000,000	\$695,000,000
American Champion Aircraft					
Adventurer 7GCAA	0	0	0	0	0
Aurora 7ECA	0	1	0	0	1
Champ 7EC	2	1	0	0	3
Super Decathalon 8KCAB	2	1	2	1	6
Citabria Explorer 7GCBC	3	2	1	0	6
Scout 8GCBC	6	1	4	2	13
Total Units	13	6	7	3	29
Total Billings	\$1,899,700	\$800,400	\$1,094,300	\$479,700	\$4,274,100
Boeing Business Jets					
BBJ	1	1	3	3	8
BBJ 2	0	0	0	0	0
BBJ 3	0	0	0	0	0
Total Units	1	1	3	3	8
Total Billings	\$51,000,000	\$51,000,000	\$153,000,000	\$153,000,000	\$408,000,000
Bombardier⁷					
Learjet 40XR / 45XR	10	3	3	8	24
Learjet 60XR	3	3	4	9	19
Challenger 300	9	4	10	14	37
Challenger 605	9	7	13	14	43
Global 5000 / 6000	10	9	15	19	53
CL850 / 870 / 890	1	1	1	3	6
Total Units	42	27	46	67	182
Total Billings	\$1,252,200,000	\$903,400,000	\$1,601,900,000	\$2,141,400,000	\$5,898,900,000
Cessna Aircraft Company⁶					
162 Skycatcher	19	42	41	66	168
172R Skyhawk	9	7	5	5	26
172S Skyhawk SP	9	18	21	29	77
182T Skylane	10	7	8	15	40
T182T Turbo Skylane	3	6	9	19	37
206H Stationair	2	2	1	6	11
T206H Turbo Stationair	9	9	9	26	53
400 Corvalis TT	0	0	1	0	1
208 Caravan 675	3	4	2	1	10
208B Grand Caravan	11	20	21	31	83
510 Citation Mustang	11	12	9	11	43
525 Citation CJ1+	0	1	1	0	2
525A Citation CJ2+	2	2	4	7	15
525B Citation CJ3	3	4	6	9	22
525C Citation CJ4	8	8	11	21	48
560 Citation Encore+	0	0	4	0	4
560 Citation XLS+	4	7	5	11	27
680 Citation Sovereign	2	4	7	6	19
750 Citation X	1	0	0	2	3
Total Units	106	153	165	265	689
Total Billings	\$275,979,686	\$357,940,975	\$451,217,281	\$676,785,397	\$1,761,923,339
Cirrus Aircraft					
Cirrus SR20	4	11	3	30	48
Cirrus SR22	35	13	26	31	105
Cirrus SR22T	22	33	19	28	102
Total Units	61	57	48	89	255
Total Billings	\$36,882,532	\$32,507,628	\$33,567,230	\$47,317,775	\$150,275,166

Airplane Shipments^{1, 2, 6} by Type: Manufactured Worldwide

Make and Model	QI	QII	QIII	QIV	YTD
Dassault Falcon Jet⁵					
Falcon 900LX	1	1	3	6	11
Falcon 900EX EASy	0	0	0	1	1
Falcon 2000LX	2	3	3	12	20
Falcon 7X	<u>6</u>	<u>6</u>	<u>10</u>	<u>9</u>	<u>31</u>
Total Units	9	10	16	28	63
Total Billings	\$407,200,000	\$439,300,000	\$724,500,000	\$1,132,900,000	\$2,703,900,000
Diamond Aircraft⁶					
HK-36	0	2	1	0	3
DV20	1	3	1	1	6
DA20-C1	7	12	8	7	34
DA40 (All)	10	12	18	32	72
DA42 (All)	<u>19</u>	<u>21</u>	<u>17</u>	<u>13</u>	<u>70</u>
Total Units	37	50	45	53	185
Total Billings	\$16,146,720	\$19,240,650	\$17,801,410	\$19,916,220	\$73,105,000
Embraer⁵					
Phenom 100	2	10	8	21	41
Phenom 300	4	10	9	19	42
Legacy 600 / 650	2	3	1	7	13
Lineage 1000 / E190 Head of State	0	0	0	3	3
Shuttles (ERJs and E-Jets)	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total Units	8	23	18	50	99
Total Billings	\$99,510,000	\$201,200,000	\$130,670,000	\$573,205,000	\$1,004,585,000
GippsAero Pty Ltd.⁵					
GA8 Airvan	<u>2</u>	<u>4</u>	<u>2</u>	<u>2</u>	<u>10</u>
Total Units	2	4	2	2	10
Total Billings	n/a	n/a	n/a	n/a	n/a
Gulfstream Aerospace Corp.⁵					
Gulfstream 150 / 200	4	3	5	5	17
Gulfstream 350 / 450 / 500 / 550	20	20	20	18	78
Gulfstream 650	<u>0</u>	<u>0</u>	<u>0</u>	<u>12</u>	<u>12</u>
Total Units	24	23	25	35	107
Total Billings	\$1,045,060,000	\$1,051,200,000	\$1,100,850,000	\$1,707,525,000	\$4,904,635,000
Hawker Beechcraft Corp.^{5, 9}					
Beechcraft Bonanza G36	5	4	5	n/a	14
Beechcraft Baron G58	5	5	4	n/a	14
Beechcraft King Air C90GT	7	5	4	n/a	16
Beechcraft King Air B200 / B250	5	4	5	n/a	14
Beechcraft King Air 350	4	15	6	n/a	25
Beechcraft Premier IA	2	3	0	n/a	5
Hawker 400XP	1	0	0	n/a	1
Hawker 750	2	2	1	n/a	5
Hawker 800XP	1	0	0	n/a	1
Hawker 850XP	0	0	0	n/a	0
Hawker 900XP	2	4	5	n/a	11
Hawker 4000	<u>3</u>	<u>1</u>	<u>3</u>	n/a	<u>7</u>
Total Units	37	43	33	0	113
Total Billings	\$258,334,100	\$291,183,100	\$257,776,500	\$0	\$807,293,700
Liberty Aerospace					
XL2	<u>3</u>	n/a	<u>0</u>	<u>0</u>	<u>3</u>
Total Units	3	0	0	0	3
Total Billings	\$668,000	\$0	\$0	\$0	\$668,000
Maule Air, Inc.					
MX-7-180C	1	0	0	0	1
MXT-7-180	0	0	0	2	2
M-7-260C	<u>0</u>	<u>0</u>	<u>1</u>	<u>0</u>	<u>1</u>
Total Units	1	0	1	2	4
Total Billings	\$134,175	\$0	\$163,425	\$364,610	\$662,210

Airplane Shipments^{1, 2, 6} by Type: Manufactured Worldwide

Make and Model	QI	QII	QIII	QIV	YTD
Mooney Aircraft					
M20R Ovation	0	0	0	0	0
M20TN Acclaim	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total Units	0	0	0	0	0
Total Billings	\$0	\$0	\$0	\$0	\$0
Pacific Aerospace Ltd					
PAC 750XL	<u>3</u>	<u>3</u>	<u>2</u>	<u>2</u>	<u>10</u>
Total Units	3	3	2	2	10
Total Billings	\$5,680,000	\$5,410,000	\$4,000,000	\$3,700,000	\$18,790,000
Piaggio Aero					
P.180 Avanti II	<u>1</u>	<u>2</u>	<u>4</u>	<u>7</u>	<u>14</u>
Total Units	1	2	4	7	14
Total Billings	\$7,195,000	\$14,390,000	\$28,780,000	\$50,365,000	\$100,730,000
Pilatus					
PC-6	n/a	n/a	n/a	n/a	6
PC-12	<u>8</u>	<u>17</u>	<u>14</u>	<u>24</u>	<u>63</u>
Total Units	8	17	14	24	69
Total Billings	\$35,000,000	\$74,375,000	\$61,250,000	\$105,000,000	\$288,782,000
Piper Aircraft, Inc					
PA-28-161 Warrior III	4	3	1	7	15
PA-28-181 Archer III	0	1	0	1	2
PA-28R-201 Arrow	0	0	0	0	0
PA-32R-301T Saratoga II TC	0	0	0	0	0
PA-34-220T Seneca V	4	6	7	4	21
PA-44-180 Seminole	0	3	5	8	16
PA-46-350P Malibu Mirage	8	6	7	12	33
PA-46R-350T Matrix	3	7	5	2	17
PA-46-500TP Meridian	<u>7</u>	<u>7</u>	<u>9</u>	<u>9</u>	<u>32</u>
Total Units	26	33	34	43	136
Total Billings	\$26,159,703	\$31,141,182	\$35,227,489	\$38,735,165	\$131,263,539
Quest Aircraft Company					
Kodiak 100	<u>2</u>	<u>3</u>	<u>3</u>	<u>5</u>	<u>13</u>
Total Units	2	3	3	5	13
Total Billings	\$2,590,000	\$3,885,000	\$4,350,000	\$7,250,000	\$18,075,000
SOCATA					
TBM 850	<u>5</u>	<u>7</u>	<u>10</u>	<u>16</u>	<u>38</u>
Total Units	5	7	10	16	38
Total Billings	\$16,560,000	\$23,240,000	\$33,470,000	\$53,150,000	\$126,410,000
Grand Total Civil Shipments⁶	391	463	478	698	2,036
Grand Total Airplane Billings	\$3,698,199,616	\$3,580,213,935	\$4,804,617,635	\$7,001,093,867	\$19,097,272,054

Military Airplane Shipments⁴

Make and Model	QI	QII	QIII	QIV	Year-To-Date
Hawker Beechcraft Corp.					
T-6A	21	21	18	n/a	60
Beechcraft King Air C90	0	0	0	n/a	0
Beechcraft King Air B200	3	1	0	n/a	4
Beechcraft King Air 350	<u>5</u>	<u>0</u>	<u>5</u>	<u>n/a</u>	<u>10</u>
Total Units	29	22	23	0	74
Grand Total Military Shipments	29	22	23	0	74

Notes:

1. A shipment occurs when a general aviation airplane is shipped from its production facility to a customer located anywhere in the world.
2. Shipments may include deliveries to a fractional operator owned by the company or to an aircraft dealer.
3. An airplane is considered to be manufactured in the United States when produced under an FAA production certificate.
4. Military airplane shipments are not included in shipment table totals.
5. Company billings are not reported. Where available, GAMA estimates total billings using public information including B&CA Purchase Planning Handbook 2011.
6. Cessna Aircraft Company C162 SkyCatcher (SLSA) and Diamond Aircraft HK36 Motor Glider models are included in civil make-model shipment total, but not summary tables. This change is intended to properly capture all deliveries by the companies listed while maintaining a consistent baseline of shipments from previous years' reports.
7. Bombardier shipments reflect the adoption of International Financial Reporting Standards (IFRS) starting first quarter 2011.
8. Airbus also delivered one ACJ330 in the fourth quarter 2011.
9. Hawker Beechcraft Corporation fourth quarter data will be available when its 10K is filed on or about March 31, 2012.