

January 2014 2014

BUSINESS AVIATION MONITOR

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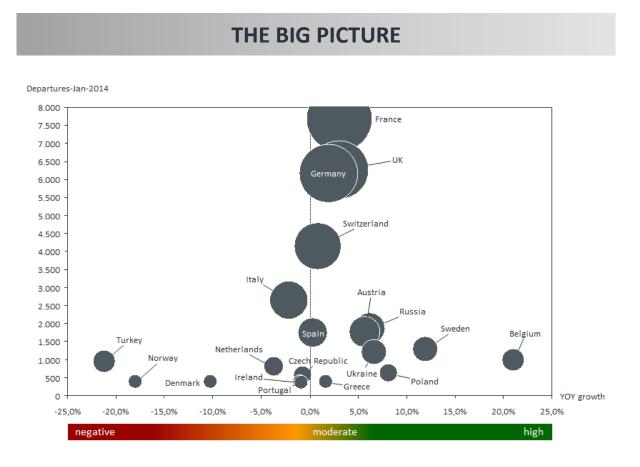


Source: Fotolia

Top country markets activity in January YOY

Of the leading markets, only Italy was below the line for January. Belgium notched >20% increase and midsize markets Austria, Russia, Ukraine, Sweden, Poland all grew >5%.

WINGX ADVANCE



THE INSIDE STORY

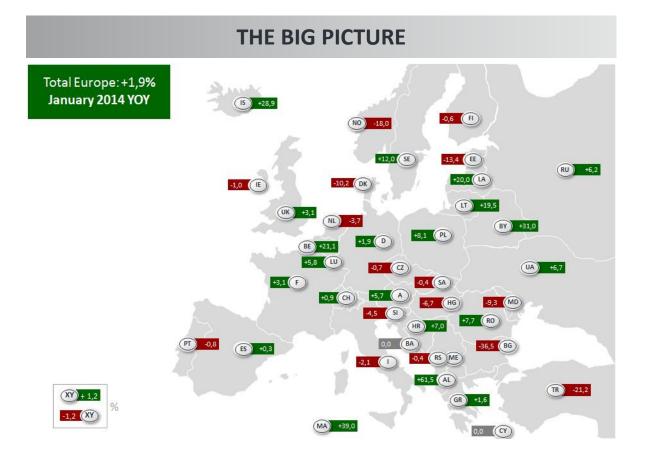
For the European and peripheral Nth Africa and Middle East market:

- Analysis of key factors influencing this month
- Monthly YTD analysis departures & hours
- 5 year growth path for private and charter flights
- Analysis by fleet, aircraft segment and aircraft type

Note: Only Charter and Private flights are considered

European Business Aviation departure growth in January

Important YOY gains, especially in France and UK. Germany also gained ground. Russia as well as ADVANCE Ukraine grew. Impressive growth in Poland and Sweden, big fall in Turkey.



Note: Only Charter and Private flights are considered

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THE INSIDE STORY

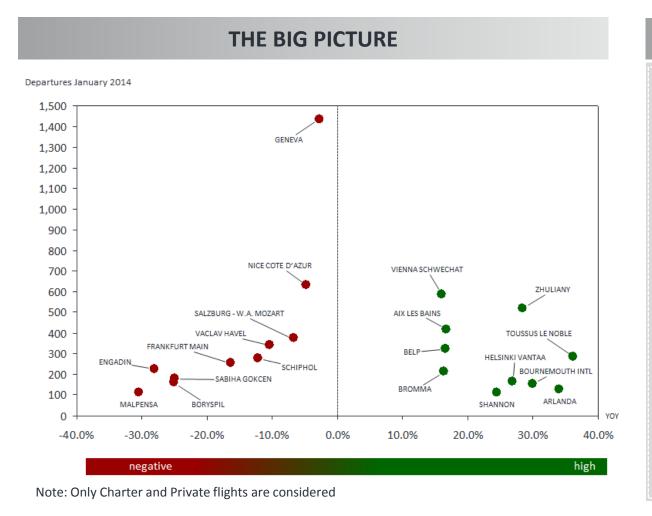
For region by region analysis of business aviation activity:

- Flights gained and lost YOY and YTD
- Country market share and YOY growth of activity
- Pistons versus Jets versus Turboprops in each country
- Charter, Private and Other flights/hrs per country market



Best and worst performing airports by activity January

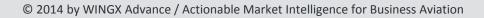
Geneva lost activity for a consecutive month, with smaller airports like Engadin also down YOY. The fastest growing airports included Shannon, Bournemouth and Toussus le Noble.





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- and fastest falling airport activity throughout Europe: YOY growth and # departures
- Specific airport activity analysis: inbound & outbound connections, aircraft types, mission type, fuel, FBO traffic.



WINGX Advance Actionable Market Intelligence



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WINGX Customized Research

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These may concern specific route monitoring, operator fleet analysis, fuel supply potential,
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With our industry-leading database and industry-wide contacts, we can help you challenge assumptions with market survey, and use the feedback to explain **market trends**, anticipate **new opportunities** and build accurate **revenue forecasts**.

WINGX Strategic Consulting

 Our team have held senior operational and commercial roles in the industry, and we can combine our experience and data sources to advise your business on new market opportunities, competitor threats, strategic planning and financial forecasting.



Definitions



- > The charts illustrated in this analysis source data from national business aviation associations, Eurocontrol, and the FAA, covering 50 European, Middle Eastern and North African national territories.
- > All data analysis is carried out by WINGX Advance through our proprietary activity tracking methodology.
- > Illustrated flight activity analysis pertains to all IFR registered flights within Eurocontrol territories and between Eurocontrol territories and the rest of the world.
- > Flights within Eurocontrol territories are referred to as "EU domestic", flights between these territories and the rest of the world are defined as "long haul".
- > The analysis covers all single and multi engine business aviation aircraft categories: Jets, Turboprops and Pistons, equating to 281 aircraft types.
- > Coverage of business jet types used by commercial airlines is not comprehensive, but does capture, for example, Embraer Legacy (ERJ135) Bombardier 850 (CRJ200), A318 Elite, Airbus 319 and BBJ3 business aviation flights.
- > Jet aircraft activity is segmented by cabin/range capability: Airline Jet (Bizliner), Ultra Long Range, Heavy Jet, Super Mid Size Jet, Mid Size Jet, Super Light Jet, Light Jet, Entry Level Jet, Very Light Jet.
- > Utilisation of all aircraft is also categorised by Airframe OEMs. The analysis, as indicated, covers all types of private and commercial (charter) departures. We also indicate the additional activity components corresponding to "other" flights (Government, Training, Military, Medical).
- > Aircraft utilisation is measured by number of flight departures and the related number of flight hours. Our analysis does not include Overflights. We do include arrival flights from all global ICAO regions into Europe.
- > The analysis is shown for the preceding calendar month; it is compared to the previous year same month (YOY or Year on Year), and to the current total activity for the year (YTD or Year to Date).

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