

May 2013

BUSINESS AVIATION MONITOR

WINGX Advance is a proud member of:









Source: Fotolia

Where are we in the industry cycle?

May saw the standard seasonal uptick. Without the seasonal effect, activity was flat sequentially, with trending activity at the bottom of the recovery corridor.

THE BIG PICTURE Departures per month Growth path 2006-2008 **Recovery corridor** 80.000 75.000 **71.000** 70.000 65.000 60.000 55.000 51.000 50.000 45.000 40.000 Including seasonal variation Excl. seasonal variation

THE INSIDE STORY

WINGX

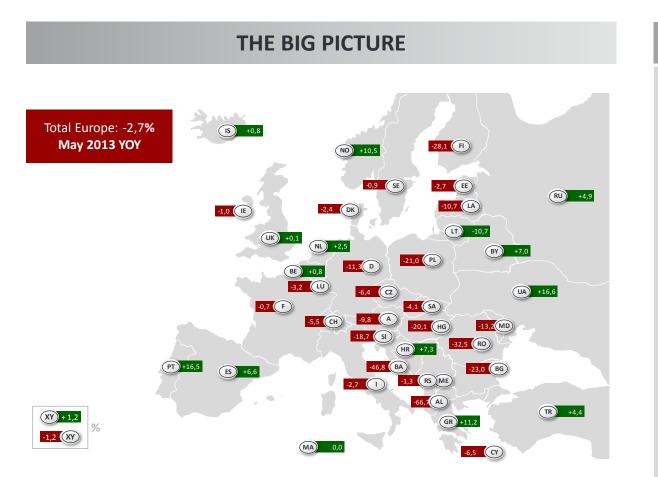
For the European and peripheral Nth Africa and Middle East market:

- Analysis of key factors influencing this month
- Monthly YTD analysis departures & hours
- 5 year growth path for private and charter flights
- Pistons Vs Jets Vs Turboprops



European Business Aviation departure growth in May

The activity fall in May weighted by heavy declines in Germany, offset by small gains in the UK, bounce backs in parts of Southern Europe, and strong Eastern Europe & Russia



Note: Only Charter and Private flights are considered

THE INSIDE STORY

WINGX

For region by region analysis of business aviation activity:

- Flights gained and lost YOY and YTD
- Country market share and YOY growth of activity
- Pistons Vs Jets Vs Turboprops
- Distribution of Charter, Private and Other flights

Regional flow of departures between principal markets

Connections with the UK, Spain, UK and Greece mostly up YOY, as was domestic activity in France and Turkey. UK and Germany domestic activity fell sharply.

THE INSIDE STORY

	EG: Italy-Spain activity up 14%											Departures May2013					
			uoun														
	France	Germany	UK	Italy	Switzerland	Spain	Austria	Turkey	Russia	Sweden	Ukraine	Belgium	Netherlands	Poland	Greece	Norway	
	4.2%	-17.0%	-0.6%	3.7%	-12.7%	0.5%	-17.1%	-2.0%	2.6%	50.0%	5.4%	-8.0%	-15.0%	35.0%	36.1%	-4.8%	
artures	5,469	577	1,236	668	951	436	131	49	310	45	59	289	142	54	49	20	
many	-19.2%	-14.5%	-6.6%	-7.8%	-4.9%	14.5%	-13.1%	7.1%	-22.2%	1.7%	-40.6%	-19.4%	11.0%	-10.5%	46.5%	-37.59	
artures	564	3,977	510	388	524	285	437	182	172	118	41	125	191	154	63	20	
	-0.4%	-10.6%	-6.1%	45.3%	-0.3%	8.8%	10.7%	10.6%	46.9%	13.7%	42.9%	-14.9%	14.8%	-18.2%	17.5%	34.1%	
artures	1,238	499	3,748	404	398	372	83	52	188	58	40	126	186	27	47	59	
	13.2%	-8.6%	29.6%	-12.6%	10.6%	14.2%	-8.4%	26.3%	-8.7%	-31.6%	3.8%	28.9%	-36.4%	-7.4%	60.5%	-75.09	
artures	710	371	363	1,992	450	177	141	48	147	13	54	58	35	25	69	1	
tzerland	-9.0%	-11.9%	5.3%	6.0%	-8.2%	-2.0%	-22.4%	8.8%	-20.5%	0.0%	4.9%	-27.6%	4.9%	-45.0%	122.2%	-25.09	
artures	991	504	438	421	507	197	135	37	97	29	43	63	64	22	40	6	
	4.7%	1.9%	9.6%	29.0%	2.3%	2.0%	20.9%	40.0%	14.3%	166.7%	100.0%	18.4%	-16.1%	12.5%	-42.9%	128.6	
artures	469	267	366	187	179	959	52	14	64	16	10	45	47	9	4	16	
tria	-7.5%	-13.6%	18.0%	-5.1%	-18.1%	28.3%	-8.7%	-30.0%	-22.5%	-20.0%	25.0%	0.0%	9.5%	0.0%	109.1%	100.0	
artures	147	427	72	148	140	59	566	14	69	8	45	21	23	23	23	2	
key	-9.1%	11.0%	35.7%	8.9%	-17.1%	84.6%	5.0%	8.7%	-18.8%	-55.6%	42.5%	-66.7%	85.7%	58.3%	18.8%	-33.3	
artures	50	171	57	49	29	24	21	982	181	4	57	2	13	19	38	2	
den	43.3%	12.0%	14.0%	-25.0%	-29.4%	550.0%	-28.6%	-16.7%	175.0%	-3.1%	100.0%	-10.0%	-26.7%	18.8%	-100.0%	-25.3	
artures	43	140	57	12	24	13	10	5	33	1,146	2	9	11	19	0	65	
sia	4.1%	-27.2%	28.7%	-1.9%	-1.9%	2.0%	-19.0%	-15.1%	0.0%	88.9%	-2.4%	42.9%	85.7%	-26.7%	44.8%	44.49	
artures	279	169	175	151	102	50	68	186	27	34	201	10	26	22	42	13	
aine	-5.8%	-33.3%	31.3%	4.9%	0.0%	66.7%	55.6%	88.2%	3.6%	0.0%	20.3%	50.0%		86.7%	25.0%	-100.0	
artures	49	44	42	43	44	10	42	64	203	1	895	6	5	28	25	0	
gium	-10.2%	-20.6%	-3.1%	30.0%	-12.9%	20.6%	-44.8%	0.0%	18.2%	-10.0%	100.0% 6	14.1%	7.6%	-25.0%	600.0% 7	-16.7	
oartures	283	127	126	65	74	41	16	4	13	9	D	332	71	12		5	
herlands	-11.5% 138	-5.3% 179	11.7% 200	-27.8% 39	4.9% 64	-6.4% 44	33.3% 24	80.0% 9	82.4% 31	-11.1% 16	4	-1.4% 68	18.2% 208	-52.9% 8	200.0% 6	-16.7	
artures Ind				39 0.0%	-35.1%	44 -28.6%	-48.6%	9 70.0%			4 87.5%				0	-	
	-9.4% 48	-7.3% 164	-16.7% 25	32	-35.1%	-28.6%	-48.6%	17	-19.0% 17	-5.6% 17	87.5% 30	-13.3% 13	-41.2% 10	-30.6% 311	3	-40.09	
artures	48	164 23.7%	35.3%	32 51.1%	24 64.0%	5	37 46.2%		17 89.7%	17		13	10	311 200.0%		3	
ece	48	47	45	71	64.0% 41	0.0%	46.2%	-8.1% 34	89.7% 55	0	60.0% 24	4	2	3	-11.0% 242	1	
artures	48	47 -34.5%	45 2.1%	71 50.0%	41 16.7%	8	19	-60.0%	55 12.5%	-18.3%	24	4	-60.0%	3 150.0%	242	23.6	
vay	22.2%	-54.5%	2.1%	50.0%	10.7%	112.5%	0.0%	-00.0%	12.5%	-18.5%	0.0%	100.0%	-00.0%	150.0%		23.6	

THE BIG PICTURE

WINGX

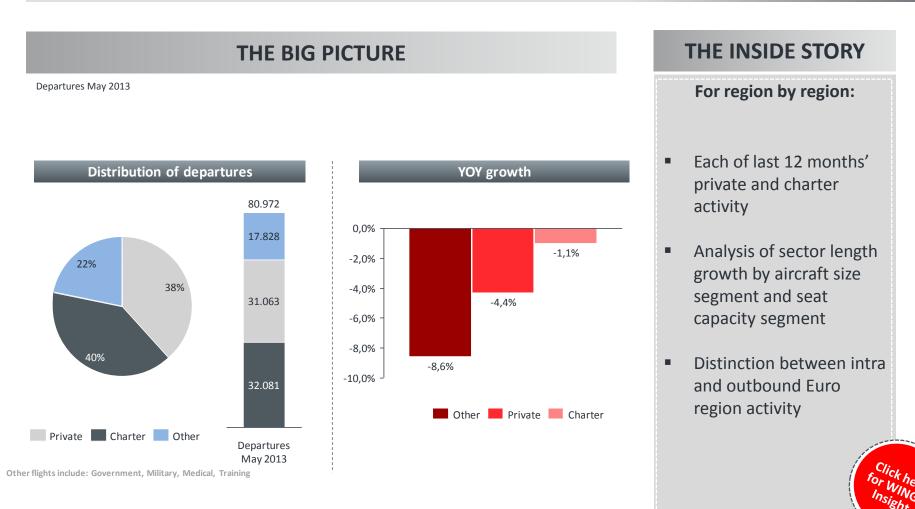


- All global ICAO region connections with European area
- Europe's most flown charter & private flight O&Ds, YOY

Note: Only Charter and Private flights are considered

Activity by flight filing (mission)

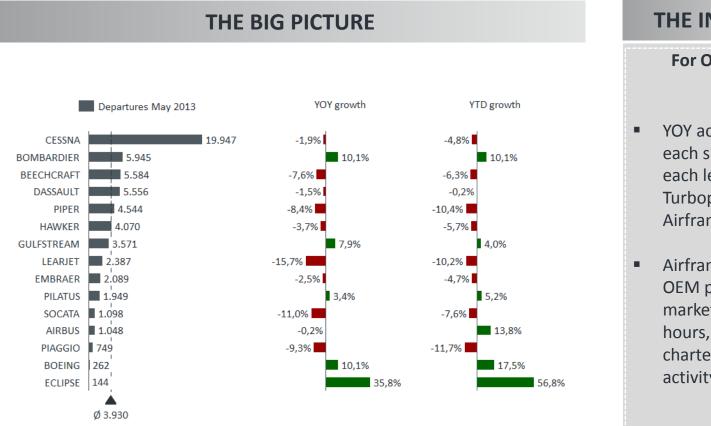
Private flight declines are having most effect on the market. Charter flights are almost holding their own. The less significant share of 'other' flights also fell heavily YOY.



WINGX

Airframe OEM performance and market shares

Bombardier and Gulfstream continue 2013 positive trend. Beechcraft and Learjet fleets had poor months. Piper is most down for the year. Pilatus is robust, and Eclipse is still fast emerging.



THE INSIDE STORY

WINGX

ADVANCE

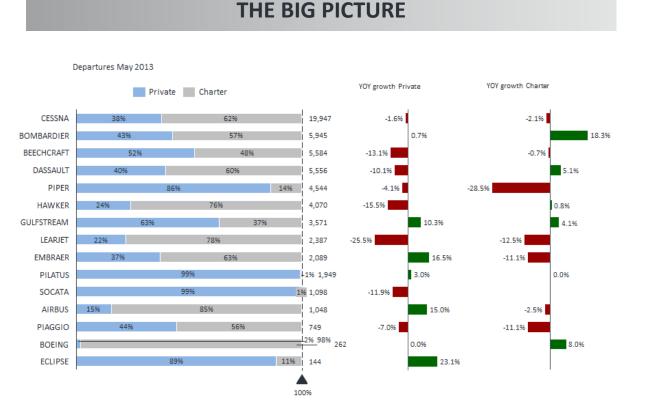
For OEM providers

- YOY activity growth in each size segment, for each leading Jet, Turboprop and Piston Airframe OEM.
- Airframe and Engine
 OEM performance and
 market share by flight
 hours, and
 charter/private flight
 activity breakdown

Note: Only Charter and Private flights are considered

Number of departures by aircraft segment and trip category

Only the Gulfstream fleet is gaining both private and charter flights. Bombardier aircraft had the biggest charter gains, Piper the biggest declines. Embraer gained significant Private flights.



THE INSIDE STORY

ADVANCE

For Aircraft Segments (Jets, TP, Pistons):

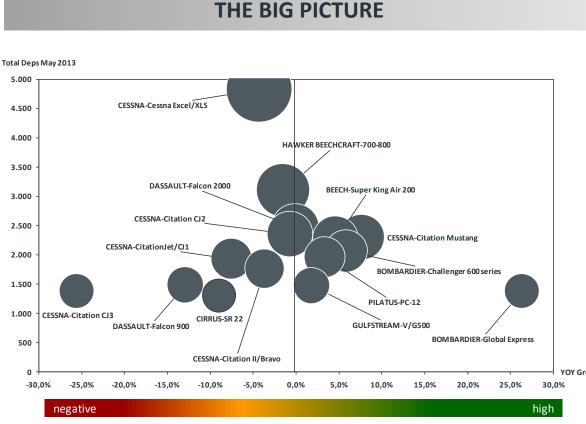
- YOY activity growth and market share of departures & hours
- YTD analysis of each month YOY change in activity
- Track-back on each segment share of private & charter



Note: Only Charter and Private flights are considered

Top 15 Aircraft activity, by flight departures YOY

In May, the Global Express was standout gainer in departures, mirrored by the CJ3's declines. Notably the King Air 200 bucked the overall turboprop fleet decline, with strong gains.



Note: Only Charter and Private flights are considered



THE INSIDE STORY

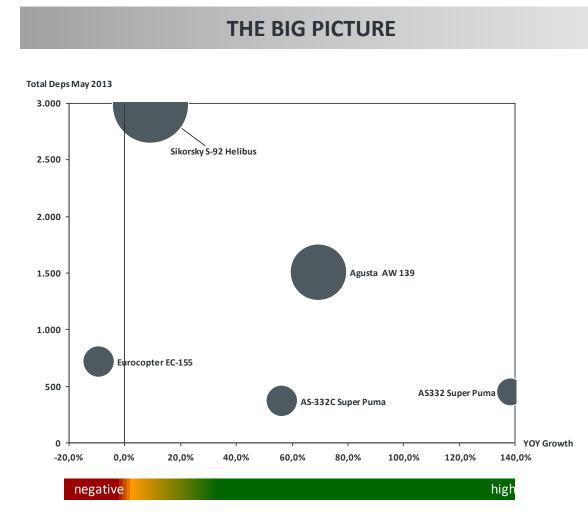
WINGX

For Aircraft Types (Jets, Turboprops, Pistons):

- Focus on total departures, activity growth and market share in Charter flights
- Focus on total departures, activity growth and market share
- Across whole fleet, zoom in on fastest and most significant winners and

Off-shore Heli departures by Top 5 types

Off-shore helicopter activity was generally well-up in May, with very significant gains in Super Puma and Agusta fleets, small declines in the Eurocopter fleet.

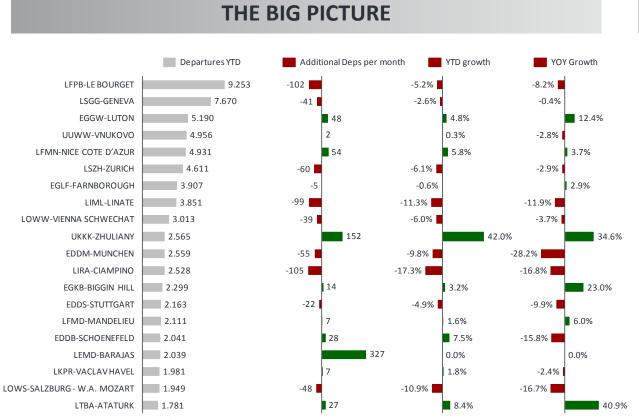




WINGX

Top 20 Airport departures

LFPB continued to lose ground, down >100 departures/month this year. EGGW is catching up, with consistent growth. EGKB, LFMD and LTBA had good months, EDDM and EDDB bad ones.



THE INSIDE STORY

WINGX

Α Ο V Α Ν C Ε

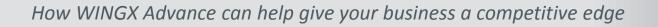
For Airports

- YOY activity growth by charter and private flights at 25 leading airports
- Focus on fastest growing and fastest falling airport activity throughout Europe: YOY growth and # departures

Note: Torrejon closed for private aviation in January 2013, leading to a major switch to Barajas. The resulting % change is not shown so as not to distort the overall chart

Note: Only Charter and Private flights are considered

WINGX Advance Actionable Market Intelligence



WINGX Insight Reports

Each of the main Key Performance Indicators in this Monitor are analyzed in more detail in our monthly Insight. The Insight is EUR 75/month for a quarterly subscription, with significant discounts for a one year subscription. Let us know if you would like to have a free trial.

WINGX Customized Research

We can adapt our aggregate market analysis to address your specific information needs.
 These may concern specific route monitoring, operator fleet analysis, fuel supply potential,
 FBO passenger throughput, landing fee analysis, or aircraft type performance analysis.

WINGX Survey and Forecasts

With our industry-leading database and industry-wide contacts, we can help you challenge assumptions with market survey, and use the feedback to explain market trends, anticipate new opportunities and build accurate revenue forecasts.

WINGX Strategic Consulting

 Our team have held senior operational and commercial roles in the industry, and we can combine our experience and data sources to advise your business on new market opportunities, competitor threats, strategic planning and financial forecasting.



Click here to see our services

Definitions



- > The charts illustrated in this analysis source data from national business aviation associations, Eurocontrol, and the FAA, covering 50 European, Middle Eastern and North African national territories and the United States.
- > All data analysis is carried out by WINGX Advance through our proprietary activity tracking methodology.
- > Illustrated flight activity analysis pertains to all IFR registered flights within Eurocontrol and FAA territories and between Eurocontrol territories and the rest of the world.
- > Flights within Eurocontrol territories are referred to as "EU domestic", flights between these territories and the rest of the world are defined as "long haul".
- > The analysis covers all business aviation aircraft categories: Jets, Turboprops and Pistons, equating to 281 aircraft types. We also cover helicopters employed on off-shore operations.
- > Coverage of business jet types used by commercial airlines is not comprehensive, but does capture, for example, Embraer Legacy (ERJ135) Bombardier 850 (CRJ200), A318 Elite, Airbus 319 and BBJ3 business aviation flights.
- > Jet aircraft activity is segmented by cabin/range capability: Bizliner, Ultra Long Range, Super Mid Size, Mid Size, Super Light, Light, Entry Level, Very Light. All European off-shore operating helicopter types are also included.
- > Utilisation of all aircraft is also categorised by Airframe OEMs. We also track business jet engine utilisation by OEM.
- > The analysis, as indicated, covers all types of private and commercial (charter) departures. We also indicate the additional activity components corresponding to "other" flights (Government, Training, Military, Medical).
- > Aircraft utilisation is measured by number of flight departures and the related number of flight hours. Our analysis does not include Overflights. We do include arrival flights from all global ICAO regions into Europe.
- > The analysis is shown for the preceding calendar month; it is compared to the previous year same month (YOY or Year on Year), and to the current total activity for the year (YTD or Year to Date).

DISCLAIMER:

WINGX ADVANCE

DISCLAIMER:

The Business Aviation MONITOR (BAM) is a free-of-charge market overview published by WINGX Advance GmbH for those with interest or participation in the business aviation industry. WINGX Advance GmbH is not liable for the quality, accuracy, or completeness of the information contained, same as for any recipients' decision made, based on any BAM content. The registered recipient is permitted to use, publish and forward excerpts taken from the BAM, whereas for any of those purposes, the original source, the correct issue number and issue date must be clearly mentioned on the excerpt. Should BAM content be used, published or forwarded for commercial purposes, the original recipient is obliged to ask WINGX Advance for permission. BAM recipients are not permitted to modify any content within the file. Should the distribution be delayed or should WINGX Advance be unable to deliver certain issues, the recipient may not enforce any claim on WINGX Advance. WINGX Advance has the right to cancel the BAM at any time, for certain issues, for a certain period of time or definitively without stating a reason.